



## **Melissa Naughton, C.M.**

ASSISTANT DIRECTOR OF BUSINESS DEVELOPMENT & PROPERTIES  
ORLANDO MELBOURNE INTERNATIONAL AIRPORT (MLB)

Melissa Naughton is the assistant director of business development and properties at Orlando Melbourne International Airport (MLB), a position she has held since 2015. Melissa has been on the airport team for more than 20 years and is an integral member of the business development team leading the airport's unprecedented real estate development and management programs, as well as certain airport revenue generating businesses and concessions.

More than 85% of MLB's operating revenue is generated from the airport's ground lease agreements, contributing millions of dollars to the airport's budget every year. Melissa has been instrumental in negotiating, writing and managing lease agreements with all tenants on the airport's 2,500-acre campus including Northrop Grumman, Embraer Executive Jets, Collins Aerospace, Thales and STS Mod Center. In fact, she was part of the team that successfully negotiated Northrop Grumman's Project Magellan, and Embraer's Project Jaguar and Project Summit, collectively bringing in more than 3,000 new jobs and \$600 million in capital investment.

When Melissa is off airport property, she can most likely be seen at any of the Walt Disney World Parks, running a Disney half marathon or at home leading an exercise group on her beloved Peloton Bike. She is a graduate of Leadership Brevard Class of 2018 and serves on the Sebastian River Area Chamber of Commerce Board of Directors. Melissa is a certified member with the American Association of Airport Executives and is a proud Gator with a Bachelor of Science in Public Relations from the University of Florida.



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